



NSLP Direct Delivery

US Foods

December 19, 2024

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TEXAS DEPARTMENT OF AGRICULTURE
COMMISSIONER SID MILLER

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Food and Nutrition Division
Nutrition Assistance Programs



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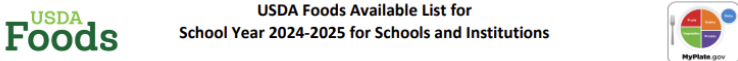
Discussion Topics

- USDA Foods Feedback Survey Results
 - What TDA ordered last program year - Direct Delivery
 - Review items to be offered for program year 2026
 - How to utilize information in forecasting for program year 2026
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How Can We Utilize this Information?

- Understanding the importance of the USDA Foods Survey sent out by TDA at the beginning of the year.
- Utilizing the Foods Available List (FAL) released by USDA each year.
- Working with your ESC region and schools within your FDP region to better understand common material needs.
- Getting the most out of USDA Foods to maximize the Planned Assistance Level.

USDA Foods Available List for School Year 2024-2025 for Schools and Institutions



USDA Foods Description	WBSCH #	PACK SIZE	USDA Foods Description	WBSCH #	PACK SIZE	SUBGROUP
Fruits			VEGETABLES			
Apples, Braeburn, Fresh	100529	40 lb case	Beans, Green, Low-sodium, Canned (K)	100307	6/#10 can	OTN
Apples, Empire, Fresh	100517	40 lb case	Beans, Green, No Salt Added, Frozen	100333	30 lb case	OTN
Apples, Fuji, Fresh	100522	40 lb case	Beans, Green, No Salt Added, Frozen	111056	12/2 lb bag	OTN
Apples, Gala, Fresh	100521	40 lb case	Broccoli Florets, No Salt Added, Frozen	110473	30 lb case	USC
Apples, Granny Smith, Fresh	110543	40 lb case	Carrots, Diced, No Salt Added, Frozen	110480	30 lb case	RO
Apples, Red Delicious, Fresh	100514	40 lb case	Carrots, Diced, No Salt Added, Frozen	111074	12/2 lb bag	RO
Apple Slices, Unsweetened, Canned	100206	6/#10 can	Corn, Shred, Low-sodium, Canned	100309	6/#10 can	RO
Apple Slices, Unsweetened, Frozen (IGF)	100258	30 lb case	Corn, Shred, No Salt Added, Frozen	100322	30 lb case	RO
Applesauce, Unsweetened, Canned (K)	110541	6/#10 can	Corn, Whole Kernel, No Salt Added, Frozen	100348	30 lb case	ST
Applesauce, Unsweetened, Cups, Shelf-Stable	110561	96/4.5 oz cup	Corn, Whole Kernel, No Salt Added, Frozen	100348	30 lb case	ST
Apples, For Processing	110149	Bulk Pounds	Corn, Whole Kernel, No Salt Added, Frozen	111053	12/2 lb bag	ST
Apricots, Diced, Cups, Frozen	100261	96/4.5 oz cup	Mixed Vegetables, No Salt Added, Frozen	111290	6/5 lb bag	ADD'L
Apricots, Diced, Extra Light Syrup, Canned	100216	6/#10 can	Mixed Vegetables, No Salt Added, Frozen	100315	6/#10 can	ST
Blueberries, Wild, Unsweetened, Frozen	100242	8/3 lb bag	Peas, Green, Low-sodium, Canned	100350	30 lb case	ST
Blueberries, Wild, Unsweetened, Frozen	110634	30 lb case	Peas, Green, No Salt Added, Frozen	110728	30 lb case	OTN
Blueberries, Unsweetened, Frozen	110623	12/2 5 lb bag	Peas, Green, No Salt Added, Frozen	110844	6/5 lb bag	ST
Cherries, Tart, Dried	100299	4/4 lb bag	Peas, Green, No Salt Added, Frozen	110793	12/2 5 lb bag	ST
Cherries, Tart, Dried, Individual Portion	111443	250/1.98 oz bag	Peppercorn Onions, No Salt Added, Frozen	110728	30 lb case	OTN
Cherries, Sweet, Pitted, Unsweetened, Frozen (IGF)	110872	12/2 5 lb bag	Potatoes, Diced, No Salt Added, Frozen	110844	6/5 lb bag	ST
Cranberries, Dried, Individual Portion	110773	300/7.18 oz bag	Potatoes, Oven Fries, Low-sodium, Frozen	100357	6/5 lb bag	ST
Mixed Berries (Blueberries, Strawberries), Cups, Frozen	110859	96/4 oz cup	Potatoes, Oven Fries, Low-sodium, Frozen (IGF)	100358	6/5 lb bag	ST
Mixed Fruit (Apples, Cherries, Cranberries, Raisins), Dried	110361	5/5 lb bag	Potatoes, Wedges, Low-sodium, Frozen (IGF)	100355	6/5 lb bag	ST
Mixed Fruit (Peaches, Pears, Grapes), Extra Light Syrup, Canned	100212	6/#10 can	Potatoes, Wedges, Low-sodium, Frozen (IGF)	100355	6/5 lb bag	ST
Oranges, Fresh	100283	34/39 lb case	Potatoes, For Processing to Frozen	100506	Bulk Pounds	ST
Peaches, Diced, Extra Light Syrup, Canned	100220	6/#10 can	Potatoes, For Processing to Polywaxed	110227	Bulk Pounds	ST
Peaches, Diced, Cups, Frozen	100241	96/4.4 oz cup	Salsa, Low-sodium, Canned	100330	6/#10 can	RO
Peaches, Sliced, Frozen	100239	20 lb case	Salsa, Low-sodium, Pouch	110180	6/106 oz pouch	RO
Peaches, Sliced, Frozen	100238	12/2 lb bag	Sage-Herbs Sauce, Low-sodium, Canned	100336	6/#10 can	RO
Peaches, Sliced, Extra Light Syrup, Canned	100219	6/#10 can	Sage-Herbs Sauce, Low-sodium, Pouch	110177	6/106 oz pouch	RO
Pears, Diced, Extra Light Syrup, Canned (K)	100225	6/#10 can	Spinach, Chopped, No Salt Added, Frozen (IGF)	110425	20 lb case	USC
Pears, Sliced, Extra Light Syrup, Canned	100224	6/#10 can	Sweet Potatoes, Cubes, No Salt Added, Frozen	110562	6/5 lb bag	RO
Peanut Butter, Unsweetened, Individual Portion	100293	144/1.33 oz unit	Sweet Potatoes, Cubes, No Salt Added, Frozen	110725	6/5 lb bag	RO
Strawberries, Diced, Cups, Frozen	100256	96/4.5 oz cup	Sweet Potatoes, Conical Cut Fries, Low-sodium, Frozen	100317	6/#10 can	RO
Strawberries, Sliced, Frozen	100254	30 lb pallet	Sweet Potatoes, Light Syrup, No Salt Added, Canned	100317	6/#10 can	RO
Strawberries, Sliced, Unsweetened, Frozen (IGF)	110860	6/5 lb bag	Sweet Potatoes, For Processing	100995	Bulk Pounds	RO
Strawberries, Whole, Unsweetened, Frozen (IGF)	110846	6/5 lb bag	Tomato Paste, No Salt Added, Canned	100317	6/#10 can	RO
			Tomato Paste, For Processing	100332	2850 lb totes	RO
			Tomato Sauce, Low-sodium, Canned	100334	6/#10 can	RO
			Tomato Sauce, Low-sodium, Pouch	110187	6/106 oz pouch	RO
			Tomatoes, Diced, No Salt Added, Canned	100379	6/#10 can	RO

Key:

- OTN - Other vegetable subgroup
- RO - Root/Crucifer vegetable subgroup
- USC - Starchy vegetable subgroup
- ADD'L - Product credits towards additional vegetables
- IGF - Individually Quick Frozen
- IGF - Individually Quick Frozen
- K - Kosher Certification Required
- ST - USDA Food for Processing

Note: USDA Foods entitlement may also be used to order a variety of fresh fruits and vegetables for weekly delivery through the USDA Dtd Fresh Fruit and Vegetable Program. Contact your State Distributing Agency if you are interested in participating in this program.

*Other USDA Foods found on the Foods Available List can also be used for the processing program.

Essential Questions for Direct Delivery

Am I meeting the most recent nutritional guidelines in my menu?

How many times can I use this in my cycle menus?

What are the delivery dates available?

Do I have the appropriate storage space available?

Are there other competing USDA Foods options?

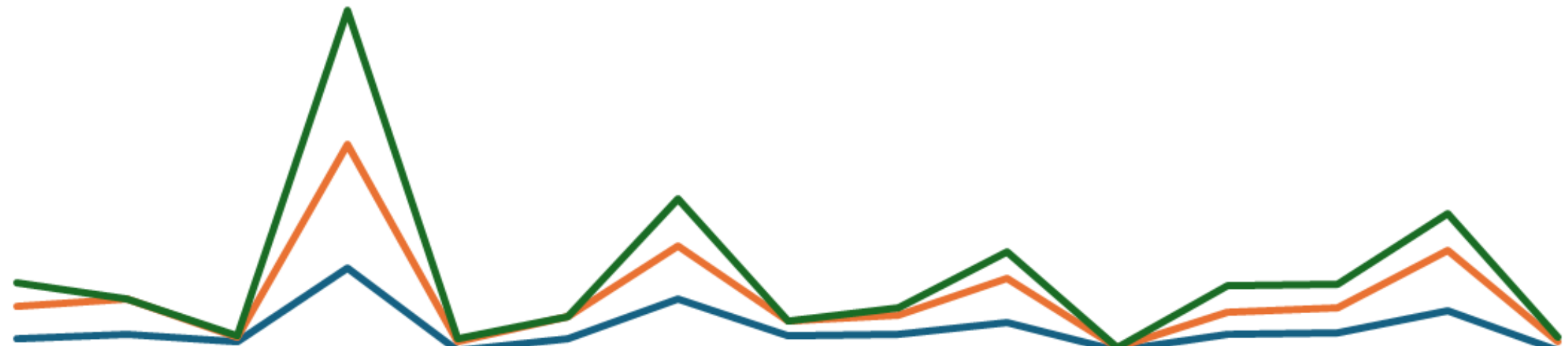
USDA Foods Feedback Survey

- **179** total Recipient Agencies Participating in USDA Foods.
- Total responses from your region. **78** Recipient Agencies
- USDA offers approximately 151 Direct Delivery items from year to year. TDA has selected **91** materials to display in the WBSCM catalog for program year 2026.



Ordering Trends by Program Year

Sum of Requested Qty



	BEANS	CHEESE	FISH	FRUIT - CANNED	FRUIT - DRIED	FRUIT - FRESH	FRUIT - FROZEN	FRUIT - JUICE	MEAT - COOKED	MEAT - FROZEN	OIL	POULTRY	VEGETAB LES - CANNED	VEGETAB LES - FROZEN	WW PANCAKES
2025	3917		238	22708	475		8120		1057	4698		4459	4100	6378	948
2024	5681	5829	866	21249	1491	3630	9001	2400	3431	7448	308	3694	4382	10118	1291
2023	1853	2736	1325	13824		2019	8733	2502	2590	4637		2761	2804	6758	

Type of Material ▾

Recap PY 25 Review

Overall, we have 110 deliveries arriving in US Foods for the upcoming school year.

Meats – Beef, Pork, Poultry, Fish, Eggs

- 100158 – Beef Fine Ground Frz Ctn – 40 lb
- 110261 – Beef Fine Ground Lft Opt Frz Ctn – 40 lb
- 110346 – Beef 100% Pty 90/10 Frz 2.0MMA Ctn – 40 lb
- 110349 – Beef 100% Pty 85/15 Frz 2.0MMA Ctn – 40 lb
- 110730 – Pork Pulled Ckd Pkg – 8/5 lb
- 100101 – Chicken Diced Ctn – 40 lb
- 100117 – Chicken Fajita Strips Ctn – 30 lb
- 110462 – Chicken Strips Frz Ctn – 30 lb
- 111361 – Chicken Cut Up Frz Ctn – 40 lb
- 100125 – Turkey Roasts Frz Ctn – 32-48 lb
- 110554 – Turkey Breast Deli Sliced Frz Pkg – 8/5 lb
- 110851 – Fish Ak Pollock Sticks Brd Frz Ctn – 40 lb

Grains

- 110393 – Pancakes Whole Wheat Fzn – 144 Count



Recap PY 25 Review

Fruits

- 100206 – Apple Slices Can – 6/10
- 100212 – Mixed Fruit Ex Lt Can – 6/10
- 100216 – Apricots Diced Peeled Ex Lt Can – 6/10
- 100219 – Peaches Cling Slices Ex Lt Can – 6/10
- 100220 – Peaches Cling Diced Ex Lt Can – 6/10
- 100224 – Pears Slices Ex Lt Can – 6/10
- 100225 – Pears Diced Ex Lt Can – 6/10
- 100241 – Peach Freestone Diced Frz Cup – 96/4.4 oz
- 100243 – Blueberry Wild Frz Ctn – 30 lb
- 100254 – Strawberry Slices Frz Ctn – 30 lb
- 100256 – Strawberry Frz Cup – 96/4.5 oz
- 110361 – Applesauce Cup – 96/4.5
- 110541 – Applesauce Unsweetened Can – 6/10
- 110624 – Blueberry Highbush Frz Ctn – 30 lb
- 110723 – Cranberries Dried Pkg – 300/1.16 oz
- 110846 – Strawberry Whole Unswt IQF Ctn – 6/5 lb
- 110859 – Mixed Berry Frz Cup – 96/4 oz



Recap PY 25 Review

Vegetables

- 100307 – Beans Green Can – 6/10
- 100309 – Carrots Can – 6/10
- 100313 – Corn Whole Kernel (LIQ) Can – 6/10
- 100336 – Spaghetti Sauce Meatless Can – 6/10
- 100348 – Corn Frz Ctn – 30 lb
- 100351 – Beans Green Frz Ctn – 30 lb
- 100352 – Carrots Frz Ctn – 30 lb
- 100355 – Potatoes Wedge Frz Pkg – 6/5 lb
- 110473 – Broccoli Frz Ctn – 30 lb
- 111053 – Corn Frz Ctn – 12/2.5 lb

Beans

- 111054 – Beans Green Frz Ctn – 12/2 lb
- 100359 – Beans Black Turtle Can – 6/10
- 100362 – Beans Refried Can – 6/10
- 100364 – Beans Vegetarian Can – 6/10
- 100365 – Beans Pinto Can – 6/10



Reminder!

- Seasonal One-Time Buy fruits and vegetables will be offered for the first available open delivery into the warehouse **October 15, 2025.**
- Round 1 is the only time when seasonal fruits and veggies are offered.

Seasonal and One-time Buy Materials

Fruits - Seasonal

- 100212 – Mixed Fruit Ex Lt Can – 6/10
- 100216 – Apricots Diced Peeled Ex Lt Can – 6/10
- 100219 – Peaches Cling Slices Ex Lt Can – 6/10
- 100220 – Peaches Cling Diced Ex Lt Can – 6/10
- 100224 – Pears Slices Ex Lt Can – 6/10
- 100225 – Pears Diced Ex Lt Can – 6/10
- 100241 – Peach Freestone Diced Frz Cup – 96/4.4 oz
- 100254 – Strawberry Slices Frz Ctn – 30 lb
- 100256 – Strawberry Frz Cup – 96/4.5 oz
- 110859 – Mixed Berry Frz Cup – 96/4 oz

Vegetables - Seasonal

- 100307 – Beans Green Can – 6/10
- 100309 – Carrots Can – 6/10
- 100313 – Corn Whole Kernel (LIQ) Can – 6/10
- 100348 – Corn Frz Ctn – 30 lb
- 100351 – Beans Green Frz Ctn – 30 lb
- 100352 – Carrots Frz Ctn – 30 lb
- 111053 – Corn Frz Ctn – 12/2.5 lb
- 111054 – Beans Green Frz Ctn – 12/2 lb

Vegetables - One-time Buy

- 100355 – Potatoes Wedge Frz Pkg – 6/5 lb

Reminders

- **Benefits of WBSCM**
 - **Real time data:** Provides up-to-date information on truckload status and the outcomes of ordering rounds, ensuring a clearer understanding of current operations
 - **Entitlement Values:** Displays actual prices once the status is updated to "Purchased," offering accurate financial insights
- **Reports:** Review the Entitlement Bonus/Summary Report and the Requisition Status Report at least monthly to stay informed and manage inventory effectively
- **Inventory Management:** Take ownership of USDA Foods requested from US Foods warehouse
- **Technical Support:** Contact your ESC for any technical assistance needed.

Preparing for SY 2026

- Review Requisition Status Report to begin forecasting for school year 25-26
- Check beginning balance of Planned Assistance Level in Entitlement/Bonus Report in December 2025
 - Select PY 2026



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Please take a moment to complete this survey. Your feedback will help us understand how useful this information is for your ordering strategy and provide insights on deliveries to and from your state contracted warehouse.

Questions?

Thank you for attending this webinar today, we hope this will help you with your ordering for the next school year!

We're open to any questions you may have regarding direct delivery and USDA Foods in your region.